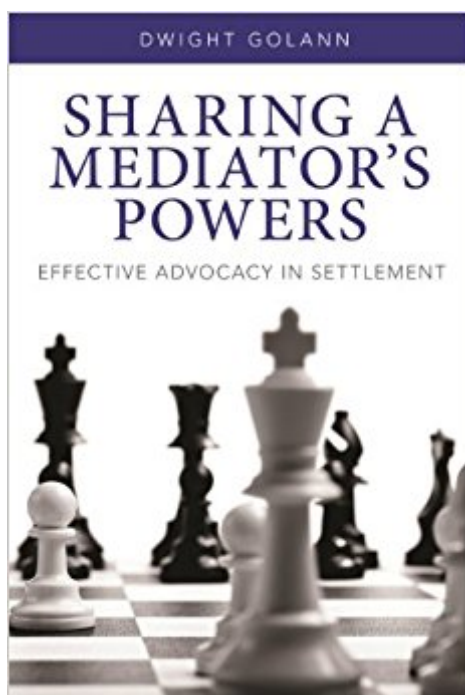


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Sharing A Mediator's Powers: Effective Advocacy In Settlement



Synopsis

Sharing A Mediator's Powers: Effective Advocacy in Settlement is an invaluable guide for lawyers and mediators that explains how to harness mediator's techniques to maximize effectiveness in bargaining. Using examples from actual mediations, Golann offers specific suggestions about how to use mediators, and the process, to best effect. The theme of this book? Don't approach the mediation process passively. Instead, use it in an active way to achieve your bargaining goals.

Book Information

Paperback: 220 pages

Publisher: American Bar Association; Pap/DVD edition (November 7, 2014)

Language: English

ISBN-10: 1627222804

ISBN-13: 978-1627222808

Product Dimensions: 6.1 x 0.5 x 8.9 inches

Shipping Weight: 12 ounces (View shipping rates and policies)

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